

Creating Partnerships for



Farm to School Success

SNAM 2019, Dan Gorman & Elissa Penczar

“I’m am a kind of paranoid in reverse. I suspect people of plotting to make me happy.”

J.D. Salinger, Raise High the Roof Beam



Students need a positive
relationship with food

Reaching Out and Connecting

“A Swing and a Miss”

- Local Culinary College
- Professional Chef to School
- Parent Volunteers
- Teachers
- Local Farms
- Garden Club



Reaching Out and Connecting

“A Hit, Maybe a home run”

- Community Foundation
- Neighbor School Districts
- ISD Health Coordinator
- Hospital Community Fund
- Regional F2S efforts
- Montague FFA
- CTC Culinary Program

Successful Partners

- Share core values
- Communicate openly
- Respect each other
- Meet needs of each other
- Develop ideas that benefit each other
- Challenge each other to grow and improve



Cultivate Michigan – Our Program



3 seasons, 3 foods, 24 weeks

12,000+ servings per year

Foodservice staff and Culinary students



Benefits of Collaboration

- Program to Program
- Colleague to Colleague
- Staff to Student
- Student to Student
- Programs to Community



Three Farm to School Core Elements



Healthy, Local Food



Hands-on Learning



School & Community
Connectedness

Procurement
Community

Education

Procurement

- Montague FFA
- VanEerden & GFS
- School gardens
- Muskegon Farmers Market
- The Food Hub
- Stu Scholl Farm



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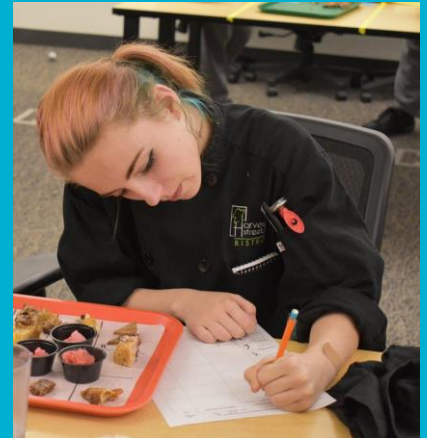
Procurement: *Who are **your** partners?*



Small Group: List Procurement Partners

Education

- Power of Produce
- School gardens
- Student Engagement Coordinator
- Ealy Sprouts
- Montague FFA
- Culinary classes
- McLaughlin Grows
- Kitchen242/MFM



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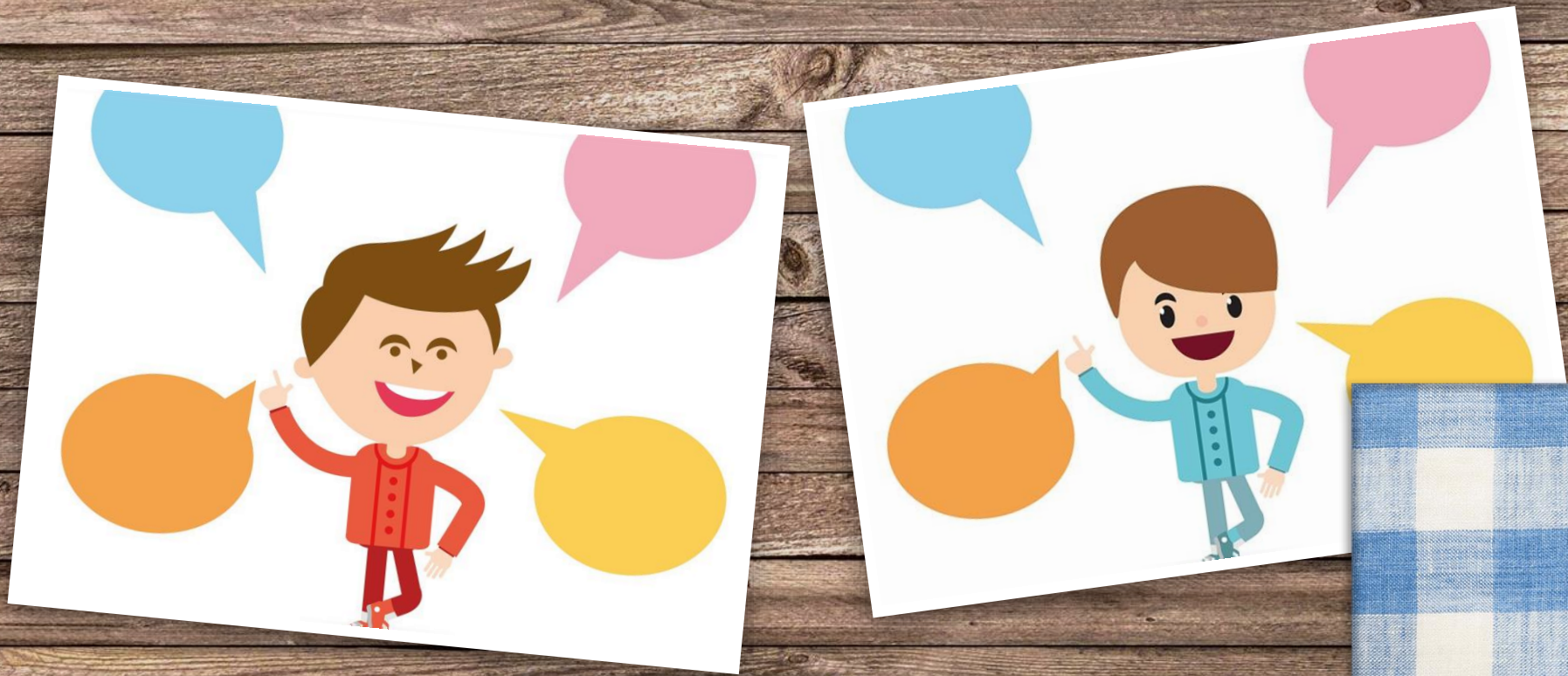
Hands-on Learning



School & Community
Connectedness



Education:
*Who are **your** partners?*



Small Group: List Education Partners

Community

- Home & Garden
- West MI Shoreline Processing
- The Food Hub
- The Farmers Market
- Kitchen242
- 10 Cents A Meal
- MSU Center for Regional Food Systems



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Community: *Who are **your** partners?*



Small Group: List Community Partners

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Education

What will you do???

Make a Commitment

- Do one thing in the next week.
Just one.
- Reach out to one person to connect F2S to your program.
- Report back to us via fb or email

(instructions on next slides)



Tips for Schools **Meals that Rock**

1. Find Post about this session.
2. Make comment of 1 person you will contact in the next week to try to create new partner
3. Once you have connected share results
4. Feel free to reach out with questions

QUESTIONS???

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